

HEALTHY, WEALTHY & WISE

JANUARY 2018

Published exclusively for clients of Roberts Carpet Care

In This Issue

*Understanding Your Carpet
and How to Solve Problems*

*Making Your Resolutions
Successful*

*Guard Your Health in Cold
Weather*

*Three Questions to Identify
Fake Debt Collectors*

*Recipe: Tom Ka Gai
(Coconut Chicken Soup)*

*Client Testimonials and
Quick Tips*



Understanding Your Carpet and How to Solve Problems

When selecting carpet, choosing the right color is often the most difficult part of the process. Most people make relatively neutral choices, picking colors such as beige, taupe, gray and even off white because they blend well with just about any decor. Yet, carpets in bold colors like burgundy, deep, rich browns, regal blues and purples, soothing greens and even multi-colored patterns are not uncommon either. The interesting thing is that the color itself is not what protects a carpet from stains. Rather, it's how the color is dyed that matters. When you know how your carpet was colored you can make more informed cleaning and spot treatment choices.

Extrusion and Coloration

Many carpets, such as polyester and Olefin, are created through extrusion. This is the process of melting plastic balls of certain colors, then extruding the liquid through small holes to create strands. In this way the color goes all through the thread; it's called "solution dyeing." This creates the most colorfast carpets, fibers which are highly resistant to fading and bleaching because the color goes all the way through. These carpets are most often found in commercial

applications, but they can be in private homes as well. One such extruded fiber, Olefin, is common in Berber style carpets. Olefin fibers are not very absorbent, so they are highly stain resistant.

Fiber & Yarn Dyeing

Sometimes, the material is extruded or otherwise turned into rough fibers before color is applied. Then, various methods are used to apply dye to these fibers before they are spun into yarn. This type of dyeing provides great color penetration, but it is expensive and rarely used on carpets; it's more common on wool and other high end fabrics. If the fiber is spun into yarn, then dyed, this is yarn dyeing, a common way that multiple colors of fibers are then woven into the carpet to make a variety of patterns, as is common in hotels and office buildings.

Print Dyeing

In print dyeing the carpet is made without color variety. Then, dyes are sprayed or painted on the carpet using stencils. This is common on novelty carpets such as playrooms, daycare centers and movie theaters.



JANUARY IS
*National
Soup Month*

ROBERTS
Carpet Care

Promoting Healthy Indoor Living

413.458.9399

www.robertscarpetandupholstery.com

Continued on next page ▶



Tom Ka Gai (Coconut Chicken Soup)

Ingredients:

- 3/4 pound boneless, skinless chicken meat
- 3 tablespoons vegetable oil
- 2 (14 ounce) cans coconut milk
- 2 cups water
– TIP! To enhance the flavor of your dish use chicken broth instead of water
- 2 tablespoons minced fresh ginger root
- 4 tablespoons fish sauce
- 1/4 cup fresh lime juice
- 1/4 teaspoon cayenne pepper
- 1/2 teaspoon ground turmeric
- 2 tablespoons thinly sliced green onion
- 1 tablespoon chopped fresh cilantro

Directions:

1. Cut chicken into thin strips and saute in oil for to 2 to 3 minutes until the chicken turns white.
2. In a pot, bring coconut milk and water to a boil. Reduce heat. Add ginger, fish sauce, lime juice, cayenne powder and turmeric. Simmer until the chicken is done, 10 to 15 minutes.
3. Sprinkle with scallions and fresh cilantro and serve steaming hot.

recipe courtesy allrecipes.com

Understanding Your Carpet *(continued from cover)*

Continuous Dye

The most common dyeing technique is the continuous dye method. After the yarns have been stitched into the backing material, the carpet passes through jets that spray hot dye into the face yarns. This is the fastest and most cost-effective way to dye carpet. Chances are, if you have a light to medium solid-color carpet, it was dyed in this way.

Keeping Carpet Looking Good

The dyeing process of a carpet determines how it resists color loss, fading and bleaching. An experienced cleaning company will know what chemicals and processes to use in order to get the best cleaning and maintenance results from a particular carpet. Using the wrong cleaning agents or processes could result in fading, loss of luster and other issues, so be sure to have your carpets cleaned at least semi-annually by Roberts Carpet Care.

Making Your Resolutions Successful

Two words sum up New Year's Resolutions: Faith and Gym.

According to LifeWay Research, a 2015 study shows that 57 percent of Americans made a health resolution while 52 percent made a faith resolution.

Those top two topics lead five categories of New Year's resolutions.

About 43 percent of respondents in the telephone survey, cited use of time as an important resolution. That was followed closely by improving relationships with family (42 percent) and working on finances (37 percent). One third of respondents wanted to improve a relationship with a friend.

If you are one of the 75 percent of people who have failed to follow a resolution, you might want to reframe and re-adjust your new year vow.

According to Christine Koh and Asha Dornfest, authors of Edit Your Life podcast, try using a different word for resolution. Try thinking of your resolutions as intentions or directions about where you will take the year. If you think of them that way, then you may find yourself broadening your aims. Instead of vowing 'run one mile a day,' maybe what you really want to do is spend 30 minutes in dedicated exercise.



No matter what your goals, sometimes the hardest become much easier when you whittle down a resolution to the barest bones.

If you want to exercise, but you never have actually done it, maybe your resolution should be to just put on your exercise clothes at a specific time every day. Or just exercise for five minutes. That easy vow will get you started.

Dornfest recommends you get a confidant to talk with about pursuing your resolutions. The same person might not be perfect for all your resolutions, though.

Koh advises building failure into resolutions. Hey, you are never going to be perfect. If or when you slip up, how will you address the problem? Build in a 'start again' plan.

Guard Your Health in Cold Weather

Did you know that in cold weather, 60 percent of your body fuel is used to maintain body temperature?

That means you must count on tiring more easily, and you will be more likely to suffer hypothermia or even frostbite outdoors.

A windy day is even worse. At 20 degrees, for example, a 15 mph wind creates an effective temperature of -6 degrees. A 30 mph wind means -11 and a 40 mph wind dumps the the effective outdoor temperature to -22.

Cold weather puts extra strain on your heart, so it's important to avoid exertion. Shoveling snow, pushing a car, or even a fast walk might be a problem if it is very cold.

Decrease your chance of getting frostbite or hypothermia by dressing in layers for outdoor activities. Ideally coats should be water repellent. Wear a heavy knit or microfiber hat and face protection. Cover your mouth to keep cold air out of your lungs. Wear mittens instead of gloves for more warmth.



Be smart and stay healthy this winter by dressing in layers.

Stay dry. Change socks and other wet clothing to prevent loss of body heat. Wet clothes lose all insulating value and lose heat rapidly.

Frostbite causes a loss of feeling and a white or pale appearance in extremities like fingers, toes, nose and ears. Although frostbite is unusual with today's excellent winter fabrics, if it does occur, warm the victim with blankets. Place the frostbitten area in warm (not hot) water. Do not rub the area. Give warm, not hot, nonalcoholic drinks.

If the feet are involved, the Red Cross cautions the victim should not walk until he or she receives medical attention.

Three Questions to Identify Fake Debt Collectors

Debt collection scammers abound and can cause massive problems once they get you to pay them or reveal personal information.

But you can identify an actual debt collector with three simple questions, according to thesimpledollar.com:



Don't just take their word for it. Ask the appropriate questions.

1. What is the name, address, and phone number of the company you are calling from?

They ought to be able to tell you that, after all. Once answered, tell them to send you a validation notice. Don't discuss the bill.

2. What is the name and address of the debtor you are trying to reach?

Legitimate debt collectors will know if the information they give is wrong. Do not correct them. Tell them to send a validation notice to the address on file. Then hang up.

3. What are the last four digits of the debtor's social security number?

Trick question. Legitimate debt collectors won't ask this because it violates the law.

Roberts' Client Testimonials

"Chuck Roberts service was A+. Carpets look, smell, feel, brand new! He was non-stop focused and hardworking, friendly and polite. We have rarely had such an excellent, dependably professional experience."

– **Jeanne Feder, Williamstown, MA**

"Mr. Roberts has the highest standards regarding quality, thoroughness, and courtesy. So nice to rely on Mr. Roberts work to get work done and more."

– **Francoise Connors, Williamstown, MA**

"Carpet looked great – thanks! Must not have been easy!"

– **Alison Foehl, Williamstown, MA**



Quick Tips

Cookie Pan Bulletin Board

Here's a crafty idea for a homemade magnetic bulletin board. Repurpose an old cookie pan by lining it with shelf liner or other pretty decorative paper, then stand it against a wall beneath your kitchen cabinets or hang it on the pantry door.

Homemade Air Freshener

Make your own natural room freshener! In a spray bottle, combine one cup of distilled water, one cup of rubbing alcohol, and a few drops of your favorite essential oil (lemon, lavender, and peppermint would be good choices). Shake well before each use. It's cheaper than Febreze and works just as well!

ROBERTS Carpet Care

Roberts Carpet & Upholstery Care
794 Simonds Road
Williamstown MA 01267

Promoting Healthy Indoor Living

Carpet, Oriental and Area Rug Cleaning,
Upholstery Cleaning, Spot Removal, Odor Control,
Residential and Commercial Carpet & Upholstery Cleaning

413.458.9399

www.robertscarpetandupholstery.com



JANUARY SPECIAL
START YOUR NEW YEAR
OFF WITH A FRESH START!

*Clean your sofa and get
one medium sized chair
cleaned for half price!*

SAVE SAVE SAVE!



Get YOUR Referral Rewards!

For each new client you refer to Roberts Carpet Care, we will send you a 10% referral certificate which you can use for FREE CLEANING or FREE CASH! The certificate will be mailed to you when your referral pays the invoice. The referral certificate is issued on the new customer's first job only. Remember that we offer a 100% money back guarantee, so you can be sure that we will take the absolute best care of your valuable referrals!

